Request for Proposal

for

providing Internet Leased Connectivity at KFON NOC

at Info Park, Kochi

Tender Ref No: KSITIL/KFON/2023-24/7605

May 2023

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Kerala State Information Technology Infrastructure Limited
First Floor, Saankethika, PF Road, Pattom palace P.O
Thiruvananthapuram- 695004
DISCLAIMER

The information contained in this tender or subsequently provided to Applicants, whether verbally or in documentary or any other form by or on behalf of the Authority or any of its employees or advisers, is provided to Applicants on the terms and conditions set out in this tender and such other terms and conditions subject to which such information is provided.

This tender is issued by The Managing Director, Kerala State Information Technology Infrastructure Ltd. This tender is not an agreement and is neither an offer nor an invitation by the Authority to the prospective Applicants or any other person. The purpose of this tender is to provide interested parties with information that may be useful to them in the formulation of their Bid pursuant to this Tender. This Tender includes statements, which reflect various assumptions and assessments arrived at by the Authority in relation to delivering of internet connectivity to NOC of Kerala Fibre Optic Network. Such assumptions, assessments and statements do not purport to contain all the information that each Applicant may require. This Tender may not be appropriate for all persons, and it is not possible for the Authority, its employees or advisers to consider the objectives, technical expertise and particular needs of each party who reads or uses this Tender. The assumptions, assessments, statements and information contained in this Tender, may not be complete, accurate, adequate or correct. Each Applicant should, therefore, conduct its own investigations and analysis and should check the accuracy, adequacy, correctness, reliability and completeness of the assumptions, assessments and information contained in this Tender and shall obtain independent advice from appropriate sources.

Information provided in this Tender to the Applicants is on a wide range of matters, some of which depends upon interpretation of law. The information given is not an exhaustive account of statutory requirements and should not be regarded as a complete or authoritative statement of law. The Authority accepts no responsibility for the accuracy or otherwise for any interpretation or opinion on the law expressed herein.

The Authority, its employees and advisers make no representation or warranty and shall have no liability to any person including any Applicant under any law, statute, and rules or regulations or tort, principles of restitution or unjust enrichment or otherwise for any loss, damages, cost or expense which may arise from or be incurred or suffered on account of anything contained in this Tender or otherwise, including the accuracy, adequacy, correctness, reliability or completeness of the Tender and any assessment, assumption, statement or information contained therein or deemed to form part of this Tender or arising in any way in this selection process.

The Authority also accepts no liability of any nature whether resulting from negligence or otherwise however caused arising from reliance of any Applicant upon the statements contained in this Tender. The Authority may in its absolute discretion, but without being under any obligation to do so, update, amend or supplement the information, assessment or assumption contained in this Tender. The issue of this Tender does not imply that the Authority is bound to select an Applicant or Applicants, as the case may be, for the Selection of ISPs for the Kerala Fibre Optic Network and the Authority reserves the right to reject all or any of the Proposals without assigning any reason whatsoever.

The Applicant shall bear all costs associated with or relating to the preparation and submission of its Proposal including but not limited to preparation, copying, postage, delivery fees, expenses associated with any demonstrations or presentations which may be required by the Authority, or any other costs incurred in connection with or relating to its Proposal. All such costs and expenses will remain with the Applicant and the Authority shall not be liable in any manner whatsoever for the same or for any other costs or other expenses incurred by an Applicant in preparation or submission of the Bid, regardless of the conduct or outcome of the selection process.
Request for Proposal for providing Internet Leased connectivity at KFON NOC, Info Park, Kochi

Glossary of Terms

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<th>Abbreviation</th>
<th>Description</th>
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<tr>
<td>BEL</td>
<td>Bharat Electronics Limited</td>
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<tr>
<td>CAF</td>
<td>Customer Application Form</td>
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<tr>
<td>CAGR</td>
<td>Compounded Annuity Growth Rate</td>
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<tr>
<td>DR</td>
<td>Disaster Recovery</td>
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<tr>
<td>EMD</td>
<td>Earnest Money Deposit</td>
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<tr>
<td>GST</td>
<td>Goods and Services Tax</td>
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<tr>
<td>INR</td>
<td>Indian Rupee</td>
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<tr>
<td>IP</td>
<td>Internet Protocol</td>
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<tr>
<td>ISP</td>
<td>Internet Service Provider</td>
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<tr>
<td>IT</td>
<td>Information Technology</td>
</tr>
<tr>
<td>KFON</td>
<td>Kerala Fibre Optic Network</td>
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<tr>
<td>KLSA</td>
<td>Kerala License Servicing Area</td>
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<tr>
<td>KSEBL</td>
<td>Kerala State Electricity Board Limited</td>
</tr>
<tr>
<td>KSITIL</td>
<td>Kerala State Information Technology Infrastructure Limited</td>
</tr>
<tr>
<td>LOI</td>
<td>Letter of Intent</td>
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<tr>
<td>MPLS</td>
<td>Multi-Protocol Label Switching</td>
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<tr>
<td>NDA</td>
<td>Non-Disclosure Agreement</td>
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<tr>
<td>NOC</td>
<td>Network Operating Centre</td>
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<td>PF</td>
<td>Provident Fund</td>
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<tr>
<td>POP</td>
<td>Point of Presence</td>
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<tr>
<td>PS</td>
<td>Performance Security</td>
</tr>
<tr>
<td>PSU</td>
<td>Public Sector Undertaking</td>
</tr>
<tr>
<td>SLA</td>
<td>Service Level Agreement</td>
</tr>
<tr>
<td>TSP</td>
<td>Telecom Service Provider</td>
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## Definitions

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<th>#</th>
<th>Term</th>
<th>Definition</th>
</tr>
</thead>
<tbody>
<tr>
<td>1.</td>
<td>Agreement/Contract</td>
<td>The Agreement entered between Authority and the Successful Bidder including all attachments, schedules, annexure thereto and all documents incorporated by reference therein and all amendments, corrigendum /corrigenda, changes thereto</td>
</tr>
<tr>
<td>2.</td>
<td>Client/Authority</td>
<td>Kerala State Information Technology Infrastructure Limited, represented by its Managing Director</td>
</tr>
<tr>
<td>3.</td>
<td>Bidder</td>
<td>The use of the term “Bidder” in the Tender means the agency participating in this tender.</td>
</tr>
<tr>
<td>4.</td>
<td>Bid/Proposal</td>
<td>Offer by the Bidder to fulfil the requirement of the Client/Authority under the RfP/Contract for an agreed price. It shall be a comprehensive technical and commercial response to the Tender</td>
</tr>
<tr>
<td>5.</td>
<td>Breach</td>
<td>A breach by Bidder of any of its obligations under this Agreement</td>
</tr>
<tr>
<td>6.</td>
<td>Confidential Information</td>
<td>All information including Authority’s data (whether in written, oral, electronic or other format) which relates to the technical, financial and business affairs, dealers, suppliers, products, developments, operations, processes, data, trade secrets, design rights, know-how, plans, budget and personnel of each department and its affiliates which is disclosed to or otherwise learned by the other Party in the course of or in connection with this Agreement (including without limitation such information received during negotiations, location visits and meetings in connection with this Agreement);</td>
</tr>
<tr>
<td>7.</td>
<td>Control</td>
<td>Control means the term “Control” as defined in section 2(27) of the Companies Act, 2013</td>
</tr>
<tr>
<td>8.</td>
<td>Deliverables of the Agencies</td>
<td>Products, infrastructure, and services agreed to be delivered by the Bidder in pursuance of the agreement as defined more elaborately in the RfP and includes all related documents like manuals inter alia payment and/or process related etc., source code and all its modifications</td>
</tr>
<tr>
<td>9.</td>
<td>Intellectual Property Rights</td>
<td>All rights in written designs and copyrights, trademarks, moral rights, rights in databases and Bespoke Software / Pre-existing work including its up-gradation systems and compilation rights (whether or not any of these are registered and including application for registration)</td>
</tr>
<tr>
<td>10.</td>
<td>Month/Week</td>
<td>The Month shall mean calendar month &amp; Week shall mean calendar week</td>
</tr>
<tr>
<td>11.</td>
<td>Parties</td>
<td>Shall mean Authority and Bidder for the purposes of this Agreement and “Party” shall be interpreted accordingly</td>
</tr>
<tr>
<td>12.</td>
<td>Performance Security</td>
<td>Unconditional guarantee provided by the Bidder from a Scheduled Commercial Bank in favour of the Authority for 5% of the total contract value</td>
</tr>
</tbody>
</table>
### Table 1: Definitions

<table>
<thead>
<tr>
<th>#</th>
<th>Term</th>
<th>Definition</th>
</tr>
</thead>
<tbody>
<tr>
<td>13</td>
<td>Project</td>
<td>Project shall mean providing <strong>Internet Leased connectivity at KFON NOC, Infopark, Kakkanad, Kochi</strong></td>
</tr>
<tr>
<td>14</td>
<td>Project Implementation</td>
<td>Project Implementation as per the quality and testing standards and acceptance criteria prescribed by the Authority or its nominated agencies</td>
</tr>
<tr>
<td>15</td>
<td>Request for Proposal/Tender Document</td>
<td>Written solicitation that conveys to the Bidder, requirements for products/services that the Authority intends to buy and implement</td>
</tr>
<tr>
<td>16</td>
<td>Service Level</td>
<td>The level of service and other performance criteria which will apply to the Services delivered by the Bidder, executed as part of the Service Agreement</td>
</tr>
<tr>
<td>17</td>
<td>Network System</td>
<td>Network System shall mean the network infrastructure of the Kerala Fibre Optic Network</td>
</tr>
<tr>
<td>18</td>
<td>Successful Bidder</td>
<td>The Bidder who is qualified &amp; successful in the bidding process and awarded the Contract and will be referred to as ISP (Internet Service Provider).</td>
</tr>
</tbody>
</table>
# Bidding Data Sheet

<table>
<thead>
<tr>
<th>Notice Inviting Tender</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. Name of the Tender Inviting Authority</td>
</tr>
<tr>
<td>2. Officer Tender Inviting Authority</td>
</tr>
<tr>
<td>3. Name of the Tender</td>
</tr>
<tr>
<td>4. Tender Reference Number</td>
</tr>
<tr>
<td>5. Tender Type</td>
</tr>
<tr>
<td>6. Tender Category</td>
</tr>
<tr>
<td>7. Publication of Tender Document</td>
</tr>
<tr>
<td>8. Contact Person</td>
</tr>
<tr>
<td>9. Address</td>
</tr>
<tr>
<td>10. Contact No.</td>
</tr>
<tr>
<td>11. E-Mail ID, for any clarifications</td>
</tr>
<tr>
<td>12. Time &amp; last date to submit clarifications</td>
</tr>
<tr>
<td></td>
</tr>
<tr>
<td>13. Pre-bid Meeting</td>
</tr>
<tr>
<td>14. Pre-Bid Meeting Venue</td>
</tr>
<tr>
<td>15. Procedure for Bid Submission</td>
</tr>
<tr>
<td>16. Last Date of Submission of Bids</td>
</tr>
<tr>
<td>17. Opening of Technical Bids</td>
</tr>
<tr>
<td>18. Technical Presentation of Bidders</td>
</tr>
<tr>
<td></td>
</tr>
<tr>
<td>20. Tender Fee (Non-Refundable)</td>
</tr>
<tr>
<td>21. EMD (Refundable)</td>
</tr>
<tr>
<td>22. Validity of the Bid</td>
</tr>
<tr>
<td>23. Contract period</td>
</tr>
<tr>
<td>24. Performance Security (PS)</td>
</tr>
</tbody>
</table>

In the form of a Bank Guarantee issued by any Scheduled Commercial Bank in favour of “The Managing Director, Kerala State IT Infrastructure
Request for Proposal for providing Internet Leased connectivity at KFON NOC, Info Park, Kochi

Table 2: Bidding Data Sheet

<table>
<thead>
<tr>
<th>Notice Inviting Tender</th>
<th>Ltd.\textsuperscript{”}, payable at Thiruvananthapuram.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Performance Security must be furnished within 15 days from the date of receipt of notification of award (Letter of Intent)</td>
<td></td>
</tr>
<tr>
<td>25. Performance Security validity period</td>
<td>Three (3) months beyond expiry of contract period</td>
</tr>
<tr>
<td>26. Period of Signing the Contract</td>
<td>Within 14 days from the date of receipt of notification of award (Letter of Intent)</td>
</tr>
<tr>
<td>27. Terms &amp; Conditions</td>
<td>As per the Tender document</td>
</tr>
</tbody>
</table>

Note:

- Please visit https://etenders.kerala.gov.in/ for further details regarding the e-tendering process.

- All the notification/details and terms and conditions regarding this tender notice hereafter will be published online on web site https://etenders.kerala.gov.in/.

- Bid submission should be through etender portal of Kerala government viz https://etenders.kerala.gov.in/

- All the clarifications / corrigendum to the queries will be published on the above said website.
2 About Project

Government of Kerala is commissioning a dedicated optical fibre network capable of efficient service delivery, assured Quality of Service (QoS), reliability, interoperability, redundancy, security, and scalability, across Kerala covering 14 districts.

The KFON network is designed to connect 30,000+ government institutions across the state of Kerala. The network is scalable and is designed with an initial bandwidth of 100 Gbps inter-district and is scalable to 500 Gbps. The KFON network will function as a strong foundation for all G2G, G2C, C2G, C2C, B2C, C2B interactions. The Government of Kerala has also announced free internet connectivity to 20 lakh economically weaker section families through the KFON Network.

Currently KFON Network has 5Gbps Internet backbone from a Class A ISP at KFON NOC.

KFON Network Architecture

![Network Architecture](image_url)

**KFON Network Description**

**Point of Presence (POPs)**

The PoPs for Kerala Fibre Optic Network are located inside KSEBL owned substations. These PoPs have been divided into Core, Aggregation, Pre-Aggregation and Spur PoPs. The substations which could not be brought under either core, aggregation or pre-aggregation rings shall be treated as Spur PoPs.

**Core POP**

One substation in each district is the Core PoP. All the Core PoPs are interconnected with NOC and State Data Centre, thus creating an inter-district route through the DWDM equipment’s. This ring will carry all the traffic from the districts up to the NOC and the State Data Centre. Also, the core ring is designed to carry the traffic from one district to another. The core ring is designed to carry 100 Gbps traffic at each district which can be scaled up if required in the future.

**Aggregation POP**

Each district has one aggregation ring which shall connect the Core PoP with 4 or 5 PoPs within that district. This layer of the network will aggregate traffic coming from all the horizontal offices/homes/enterprises connected to the aggregation PoPs, spurs to aggregation rings and pre-aggregation rings’ traffic and route it to NOC, Data Centre and
district to district through core ring. The traffic will aggregate at Core PoP of the respective district. Each Aggregation Ring is of 40 Gbps capacity which can be scaled up if required in the future.

**Pre-Aggregation POP**

The remaining rings are considered as pre-aggregation rings within the district, and it connects to the aggregation ring. These rings will aggregate at an aggregation PoP and will carry the traffic coming from all the horizontal offices/homes/enterprises connected to the pre-aggregation PoPs and spurs to pre-aggregation rings. There may be multiple pre-aggregation rings in a district. These rings shall be of 20 Gbps capacity which can be scaled up if required in the future.

**Spur POP**

Remote location PoPs which could not be connected in the ring are termed as Spur PoPs with 10 Gbps capacity scalable if required in the future.

**Network Operating Centre (NOC)**

The State level NOC proposed for Kerala Fibre Optic Network is the heart of operations and management of the state-wide network under this project. KFON has laid down the infrastructure for providing connectivity to all government institutions/home/enterprises and has the provision for leasing dark fibre and selling bulk bandwidth to various service providers to enable delivery of end-user services.

### 3 Instructions to Bidders

#### 3.1 Procurement

MD, KSITIL invites proposals from reputed internet service providers having 3 years operational experience in providing Internet leased connectivity in KFON NOC, Infopark, Kakkanad, Kochi. Participating entities shall agree to adhere to the Terms & Conditions and Scope & Services mentioned in this tender.

a) All the terms and conditions are to be read jointly as mentioned on the website ([https://etenders.kerala.gov.in/](https://etenders.kerala.gov.in/)) and in this document.

b) The tender document is available on the e-Procurement portal of the Government of Kerala [https://etenders.kerala.gov.in/](https://etenders.kerala.gov.in/)

#### 3.2 General

a) The current KFON ILL bandwidth provider is not eligible to participate in this tender process.

b) While every effort has been made to provide comprehensive and accurate background information, requirements and specifications, Bidders must form their own conclusions about the services required. Bidders and recipients may wish to consult their own legal advisers in relation to this RfP.

c) All information supplied by Bidders may be treated as contractually binding on the Bidders, on successful award of the assignment by the Authority based on this RfP.

d) The Authority may cancel this public procurement at any time prior to a formal written contract being executed by or on behalf of the Authority.

e) This RfP supersedes and replaces any previous public documentation and communications, and Bidders should place no reliance on such communications.
3.3 Due Diligence
Bidder is expected to examine all instructions, forms, terms, and specifications in the Tender Document. The Bid should be precise, complete and in the prescribed format as per the requirement of the Tender Document. Failure to furnish all information required by the Tender Document or submission of a bid not responsive to the Tender Document in every respect will be at the Bidder’s risk and may result in rejection of the bid.

3.4 Cost of Bidding
Bidder shall bear all costs associated with the preparation and submission of its Bid and the Authority shall in no event be held responsible or liable for these costs, regardless of the conduct or outcome of the bidding process.

3.5 Language of the Bid
The bids prepared by the Bidder and all subsequent correspondence and documents relating to the Bids exchanged by the Bidder and the Authority shall be written in the English language. Any printed literature furnished by the Bidder, written in another language, shall be accompanied by an accurate English translation, in which case, for purposes of interpretation of the Bid, the English translation shall prevail.

3.6 Pre-Bid Meeting & Clarifications
a) The Authority will host a Pre-Bid meeting for answering queries (if any) by the prospective bidders. The purpose of the pre-bid meeting is to provide a forum to the bidders to clarify their doubts / seek clarification or additional information necessary for them to submit their Bid. The Authority reserves the right to hold or re-schedule the Pre-Bid meeting.

b) The Pre-Bid meeting will be held on the date and venue as specified in the Bidding Data Sheet. The bidder or the representatives of the bidders as authorized in writing by the respective organization (limited to two) may attend the pre-bid meeting at their own cost.

c) The Bidders will have to ensure that their queries for Pre-Bid meeting should reach the Authority by email only (Excel File) on or before the last date for sending pre-bid queries mentioned in the Bidding Data Sheet of this document by the bidder/authorized representative of the Bidder with subject line: “INTERNET LEASED CONNECTIVITY IN KFON NOC”.

d) The queries should necessarily be submitted in the following format:

<table>
<thead>
<tr>
<th>Sl. No.</th>
<th>Page No.</th>
<th>Section No.</th>
<th>Content/ Clause of the RfP requiring clarification</th>
<th>Clarification Sought</th>
</tr>
</thead>
</table>


e) Queries submitted post the deadline mentioned on the website or which do not adhere to the above-mentioned format may not be responded to. The Authority shall not be responsible for ensuring that they have received the Bidder’s queries.

f) Bidders are requested to submit the e-mail address, mobile no. of the bidder/authorized representatives and registered address for all communications.

3.6.1 Responses to Pre-Bid Queries and Issue of Corrigendum
a) The Authority shall provide timely response to the queries. However, the Authority makes no representation or warranty as to the completeness or accuracy of any response made in good faith, nor does the Authority undertake to answer all the queries that have been posted by the Bidders.
b) At any time prior to the last date for receipt of bids, the Authority may, for any reason, whether at its own initiative or in response to a clarification requested by a prospective Bidder, modify the RfP document by a corrigendum.

c) The Corrigendum (if any) & clarifications to the queries from all bidders will be posted only on the e-Procurement Portal of the Government of Kerala https://etenders.kerala.gov.in/

d) Any such Corrigendum shall be deemed to be incorporated into this RfP. In each instance in which provisions of the Corrigenda contradict or are inconsistent/ inapplicable with the provisions of the Tender Document, the provisions of the Corrigenda shall prevail and govern, and the contradicted or inconsistent/inapplicable provisions of the Tender shall be deemed amended accordingly.

e) In order to provide prospective Bidders reasonable time for taking the Corrigendum into account, the Authority may, at its discretion, extend the last date for the receipt of Proposals.

3.6.2 Tender Fees
Bidder needs to pay tender fee as per the Bidding Data Sheet.

3.6.3 Earnest Money Deposit (EMD)
a) Bidders should submit the EMD as per the Bidding Data Sheet.

b) The EMD of all unsuccessful bidders will be refunded, on receipt of letter of acceptance from Successful Bidder along with security deposit.

c) The EMD amount is interest free and will be refundable without any accrued interest on it.

d) The EMD shall be returned to the Successful Bidder upon signing of contract and submission of Performance Security.

e) The Bid submitted without EMD, mentioned above, will be summarily rejected.

f) The EMD may be forfeited:
   - If a Bidder withdraws its bid during the period of bid validity
   - If the Successful Bidder fails to sign the contract or submit Performance Security within the stipulated period.

3.6.4 Completeness of Response
a) Bidders are advised to study all instructions, forms, terms, requirements, appendices, and other information in this RfP document carefully. Online submission of the bid / proposal shall be deemed to have been done after careful study and examination of the RfP document with full understanding of its implications.

b) Failure to comply with the requirements of this paragraph may render the Proposal non-compliant and the Proposal may be rejected. Bidders must:
   - Comply with all requirements contained in this RfP.
3.6.5 Bid Prices
   a) The Bidder shall indicate in the proforma prescribed, the unit rates and total bid prices for the services, it proposes to provide under the Agreement. Prices should be shown separately for each item as detailed in this Tender Document. The price quoted shall be inclusive of all charges excluding GST. GST shall be payable extra at actual rates.

   b) The Bidder shall carry out all the tasks in accordance with the requirement of the tender documents and with due diligence. It shall be the responsibility of the Bidder to fully meet all the requirements of the Tender Documents and to meet objectives of the Project.

3.6.6 Firm Prices
   a) Prices quoted in the bid must be firm and final and shall not be subject to any modifications, on any account whatsoever. The bid prices shall be indicated in Indian Rupees (INR) only.

   b) The Commercial Bid should clearly indicate the price quoted without any ambiguity / qualifications whatsoever and should include all applicable taxes, duties, fees, levies, and other charges as may be applicable, excluding GST (to be quoted in separate column in the commercial bid) in relation to the activities proposed to be carried out.

   c) Prices in any form or by any reason before opening the Commercial Bid should not be revealed, failing which the offer shall be liable for rejection.

3.6.7 Conditional bids by the bidders
   The Bidder should abide by all terms and conditions specified in the Tender Document. Conditional offers shall be liable for dis-qualification.

3.6.8 Bid Validity Period
   Bids shall be valid for a period as mentioned in the Bidding Data Sheet. A Bid valid for shorter period may be considered as non-responsive. In exceptional circumstances, at its discretion, the Authority may solicit the Bidder's consent for an extension of the validity period. The request and the responses thereto shall be made in writing or email.

3.7 Local Conditions
   a) Each Bidder is expected to become fully acquainted with the local conditions and factors, which may affect the performance of the contract and/or the cost.

   b) The Bidder is expected to know all conditions and factors, which may have any effect on the execution of the contract after issue of Letter of Intent as described in the bidding document. The Authority shall not entertain any request for clarification from the Bidder regarding such local conditions.

   c) It is the Bidder’s responsibility that such factors have been properly investigated and considered before submitting the proposal. No claim, whatsoever, including that for financial adjustment to the contract awarded under the bidding document will be entertained by the Authority. Neither any change in the time
schedule of the contract nor any financial adjustments arising there-of shall be permitted by the Authority on account of failure of the Bidder to know the local laws / conditions.

3.8 Tender Opening
Received bids will be opened at the Head Office of KSITIL on the date and time provided in the Bidding Data Sheet or published in the https://etenders.kerala.gov.in Portal of the Government of Kerala. The result of bids will be published in the above portal.

3.9 Clarification of Bids
To assist in the scrutiny, evaluation and comparison of bids, the Authority may, at its discretion, ask some or all Bidders for clarifications with regards to their Bid. The request for such clarifications and the response will necessarily be in writing. Failure of a Bidder to submit additional information or clarification as sought by the Authority within the prescribed period will be considered as a non-compliance and the Bid may be evaluated based on the limited information furnished along with the Bids.

3.10 Right to accept any Bid and reject any or all Bids
The Authority reserves the right to accept or reject any Bid, and to annul the tendering process and reject all Bids at any time prior to award of contract, without thereby incurring any liability to the affected Bidder(s) or any obligation to inform the affected Bidder(s) of the grounds for such action.

3.11 Notification of Award
The Authority will notify the Successful Bidder via letter/email of its intent of accepting the Bid. The Successful Bidder shall be required to sign the LoI and return the same to the address and within the specified time period in the Bidding Data Sheet as a token of acceptance of the LoI.

3.12 Performance Security (PS)
As a condition precedent to execution of the Agreement, the Successful Bidder after the tender shall ensure submission of the requisite unconditional irrevocable Bank Guarantee, in the prescribed format within the time period prescribed in the Bidding Data Sheet as a Performance Security for the services to be performed under the resultant Agreement. The Bank Guarantee amount and its validity shall be equivalent to that mentioned in the Bidding Data Sheet. Performance Security may be subject to forfeiture as per the clauses mentioned in the Tender Document.

EMD of the Successful Bidder shall be returned on submission of PS by Successful Bidder after successful execution of the Agreement.

The Performance Security may be liquidated by the Authority as penalty / liquidated damages resulting from the agency’s failure to honor its obligations under the resultant Agreement. The Performance Security shall be returned by the Authority to the Bidder within thirty (30) days of the term/expiration of the resultant Agreement after applicable deductions as per the Agreement, if any.

3.13 Signing of Contract
Subsequent to the Authority’s notification to the Successful Bidder by way of a LOI, acceptance of the LOI and submission of the Performance Security, the Successful Bidder shall execute the Agreement with the Authority. Failure of the Successful Bidder to furnish the Performance Security or execute the agreement within the prescribed time shall cause the EMD of the Successful Bidder to be liquidated. In such an event, the Authority may choose to negotiate with the next eligible Bidder. The Successful Bidder will be liable to indemnify the Authority for any additional cost or expense, incurred on account of failure of the Successful Bidder to execute the Agreement.
Request for Proposal for Internet Leased connectivity at KFON NOC, Info Park, Kakkanad, Kochi

Notwithstanding anything to the contrary mentioned above, the Authority at its sole discretion shall have the right to extend the timelines for execution of Agreement on the request of the Successful Bidder, provided the same is bona fide.

3.14 Terms and conditions of the Tender

Bidder is required to enter into a Master Service Agreement for all the terms and conditions (including project timelines) to be adhered to by the Successful Bidder during Project implementation. The following documents shall be deemed to form and be read and construed as part of the Agreement viz.:

i. The Master Service Agreement confirmed by the Authority with the successful bidder.

ii. The Letter of Intent.

iii. The RfP.

iv. The Proposal and any other documents submitted by the bidder to the extent accepted by the Authority.

4 Evaluation Framework

4.1 Two Stage Bid System

a) Complete bidding process will be in two stage–bid system. All the notification and details, terms and conditions regarding, this tender notice hereafter will be published online on the portal https://etenders.kerala.gov.in/

b) Bidder should submit closed bid as specified in the Tender Document through the e-Procurement Portal of the Government of Kerala.

c) Technical bids will be opened as per the timeline specified in the datasheet.

d) The rates should be quoted in the Commercial Bid format attached with the tender.

e) The Authority reserves the right to accept or reject any or all the tenders without assigning any reason.

f) Wherever a specific form is prescribed in the RfP document, the Bidder shall use the form to provide relevant information. If the form does not provide space for any required information, space at the end of the form or additional sheets shall be used to convey the required information. For all other cases, the Bidder shall design a form to hold the required information.

g) The Authority reserves the right to ask for a technical elaboration/clarification in the form of a technical presentation from the Bidder on the already submitted technical bid at any point of time before opening the Commercial Bid. The Bidder shall furnish the required information to the Authority and its appointed representative on the date asked for, at no cost to the Authority. The Bidder’s name, the Bid Price, the total amount of each Bid and other such details as the Tendering Authority may consider appropriate, will be announced, and recorded by the Authority at the opening of bid.
The two stage-Bid to be submitted by the Bidder shall consist of the following:

<table>
<thead>
<tr>
<th>Technical Bid (Cover-1)</th>
</tr>
</thead>
<tbody>
<tr>
<td>• The Bidder shall furnish, Technical Proposal, documents establishing the Technical qualifications, documents supporting technical proposals, proof of registered office in India, Project experience etc. to perform the Contract.</td>
</tr>
<tr>
<td>• The Technical Bid shall be prepared in accordance with the requirements specified in this Tender and in the formats prescribed in the Tender Document.</td>
</tr>
<tr>
<td>• Technical Bid should be submitted along with a certified true copy of a board resolution/Power of Attorney empowering authorized signatory to sign/act/execute documents binding the Bidder organization to the terms and conditions detailed in this proposal.</td>
</tr>
<tr>
<td>• The authorized signatory of the bidder shall sign on all the statements, documents, certificates uploaded by them, owning responsibility for their correctness/authenticity.</td>
</tr>
<tr>
<td>• Technical Bid should not contain commercials of the Project, in either explicit or implicit form.</td>
</tr>
<tr>
<td>• Conditional Technical Bid is liable for rejection.</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Commercial Bid (Cover-2)</th>
</tr>
</thead>
<tbody>
<tr>
<td>• Forms and formats specified in the tender document need to be scrupulously followed. Any deviation in it (without proper justification) may lead to disqualification of the Bid.</td>
</tr>
<tr>
<td>• Price quotation accompanied by vague and conditional expressions such as &quot;subject to immediate acceptance&quot;, &quot;subject to confirmation&quot;, etc. will be treated as being at variance and shall be liable to be summarily rejected.</td>
</tr>
<tr>
<td>• The price quoted shall be inclusive of all charges excluding GST. GST shall be payable extra at actual rates.</td>
</tr>
</tbody>
</table>

The Authority will not accept submission of a bid in any manner other than that specified in the Tender Document. Bids submitted in any other manner shall be treated as defective, invalid and rejected.

Bids must be direct, concise, and complete. The Authority will evaluate Bidder’s bid based on its clarity and completeness of its response to the requirements of the project as outlined in this Tender.

4.2 Bid Evaluation

a) Initial Bid scrutiny will be held. Bid will be treated as non-responsive, if it is

- Not submitted in the format as specified in this RfP document
- Received without the Letter of Authorization (Power-of-Attorney)
- Found with suppression of details
- Without complete information, subjective, conditional offers and partial offers submitted
- Submitted without the documents requested in the checklist
- Have non-compliance of any of the clauses stipulated in the RfP
- With lesser validity period

4.3 Examination of Bid documents against Eligibility Criteria

The Bid document will be examined to determine whether the bidder meets the eligibility criteria, whether the proposal is complete in all respects, whether the documents have been properly signed and whether the bids are generally in order. Any bids found to be non-responsive for any reason or not meeting the minimum levels of the performance or eligibility criteria specified in various sections of this Bid Document will be rejected and will not be considered further.
4.4 Evaluation of document

A detailed evaluation of the bids shall be carried out in order to determine whether the bidders are competent enough and whether the technical aspects are substantially responsive to the requirements set forth in this RfP document.

All supporting document submitted in support of Eligibility and Technical Evaluation Criteria should comply the following:

a) Supporting documents should be submitted.
b) Supporting document should clearly indicate value of the completed project, and the scope of work/services should be clearly highlighted.
c) Completion certificate should clearly indicate the value and duration of the project.
d) In case the Bidder is having Non-Disclosure Agreement (NDA) with their client, no such experience will be counted (if agreement copy not submitted).
e) Incomplete order copy submitted by the Bidder will not be considered for evaluation.
f) In case of projects where order for recurring/Extension and subsequent order has been placed on the Bidder only the mentioned order value will be considered for evaluation.
g) Bidders failing to comply any of the above, may result in rejection of their bid.

4.5 Eligibility Criteria

The bids must be complete in all respects and should cover the entire scope of work as stipulated in this RfP document. The invitation to proposal is open to all bidders who qualify the pre-qualification criteria as given below:

<table>
<thead>
<tr>
<th>Prequalification Criteria</th>
<th>Documents to be submitted</th>
</tr>
</thead>
<tbody>
<tr>
<td>The bidder must be a registered legal entity in India</td>
<td>Copy of Certificate of Incorporation issued by Registrar of Companies/Registration certificate</td>
</tr>
<tr>
<td>The bidder should not be currently blacklisted by any Central/ State Govt. dept. /Public Sector Unit.</td>
<td>Self-declaration to be submitted in stamp paper of Rs.200 and duly attested by notary public as given in Annexure 1</td>
</tr>
<tr>
<td>The Service Provider must have average annual turnover of 100 crore during the last 2 financial years i.e; (2021-22 and 2022-23)</td>
<td>Certificate of the Chartered Accountant stating that Annual turnover for (2021-22 and 2022-23)/ Audited financial statement of the Organization for above period signed by Charted Accountant</td>
</tr>
<tr>
<td>The Bidder must have a valid PAN Number and GST registration</td>
<td>Copy of GST registration and Copy of PAN</td>
</tr>
<tr>
<td>The Bidder must have a valid “Category A” ISP license from Government of India or unified Access Service provider license from Department of Telecommunication</td>
<td>Copy of “Category A” license or unified Access Service provider license from Department of Telecommunication</td>
</tr>
</tbody>
</table>

Table 3: Eligibility Criteria
4.6 Technical Evaluation Criteria

Bidders who have qualified in the eligibility criteria would undergo Technical Evaluation as per the criteria as follows:

i. The ISP should be registered under Companies Act,1956.

ii. The ISP should have been operating for the last two years as on 31st Mar 2022.

iii. Annual Sales Turnover generated from services related to Voice and Data Bandwidth Business during each of the last two financial years should be at least 100 crores.

iv. The bidder should be a Telecom Service Provider having ISP Class “A” or Unified License Access Service provider license from Department of Telecommunication.

v. The ISP should have valid ISP license from Govt of India.

vi. All Licenses should be valid for at least 2 years from the date of bidding

vii. The Bidder must be capable of delivering the latest version of Internet protocol as per the guidelines of Govt of India

4.7 Technical Evaluation

<table>
<thead>
<tr>
<th>No.</th>
<th>Technical Evaluation Criteria</th>
<th>Supporting Documents to be Submitted</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Bidders Experiences in providing Leased line Connectivity</td>
<td>Document showing work order/ Supply Order and corresponding completion certificate / Payment Certificate of the client for minimum 10 Gbps ILL.</td>
</tr>
<tr>
<td>2</td>
<td>Details about the Customer Service Centre(s) facility in the State</td>
<td>List of Customer Service Centre(s) in the State of Kerala with Contact Numbers</td>
</tr>
<tr>
<td>3</td>
<td>Proof of category “A” ISP certificate or unified Access Service provider license from Department of Telecommunication</td>
<td>Copy of ISP certificates issued by Department of Telecommunication, Government of India</td>
</tr>
<tr>
<td>4</td>
<td>Details about the capability of delivering latest version of Internet Protocol as per GoI guidelines</td>
<td>Self-Attested document/ Existing Client Certificate</td>
</tr>
<tr>
<td>5</td>
<td>Network architecture covering the international Gateway should be submitted</td>
<td>Copy of International backbone architecture</td>
</tr>
</tbody>
</table>
4.8 Evaluation of Commercial Bid

a) Bidders shall meet the minimum technical evaluation criteria to be eligible for participation in the Commercial Bid evaluation. The evaluation will be carried out if Commercial bid are complete and computationally correct. Authority’s evaluation in this regard shall be final and binding on the Bidder.

b) The bidders should submit price bid through etender portal according to the BOQ published

4.9 Rejection Criteria -

Besides other conditions and terms highlighted in the Tender Document, bids may be rejected under following circumstances:

4.9.1 General rejection criteria

a) Conditional Bids.

b) If the information provided by the Bidder is found to be incorrect / misleading / fraudulent at any stage / time during the Tendering Process.

c) Any effort on the part of a Bidder to influence the bid evaluation, bid comparison or contract award decisions; Bidder shall not approach Authority’s officers from the time of the proposal opening till the time the Contract is awarded.

d) Bids received after the prescribed time and date for receipt of bids;

e) Bids without signature of person (s) duly authorized on required pages of the bid;

f) Bids without power of attorney/ board resolution.

g) Any other reasons mentioned in this RfP elsewhere.

4.9.2 Technical Rejection Criteria

a) Technical Bid containing commercial details;

b) Revelation of prices in any form or by any reason before opening the Commercial Bid;

c) Failure to furnish all information required by the Tender Document or submission of a bid not substantially responsive to the Tender Document in every respect;

d) Bidders not quoting for the complete scope of work as indicated in the Tender Documents, addendum (if any) and any subsequent information given to the Bidder;

e) Bidders not complying with the technical and general terms and conditions as stated in the Tender Documents;

f) Bidder not confirming unconditional acceptance of full responsibility of providing services in accordance with the scope of work of this tender;

g) Any other reasons mentioned in this RfP elsewhere.

4.9.3 Commercial Rejection Criteria

a) Incomplete Price Bid;
b) Price Bids that do not conform to the Tender’s price bid format;

c) Total price quoted by the Bidder shall be inclusive of statutory taxes and levies applicable except GST;

d) If there is an arithmetic discrepancy in the commercial Bid calculations, the Technical Committee shall rectify the same. If the Bidder does not accept the correction of the errors, its bid may be rejected.

e) If there is discrepancy in numerical and words, prices in word shall prevail.

f) If there is discrepancy in unit rates and total, unit rates shall prevail.

4.9.4 Fraud and Corrupt Practices

i. The Bidders and their respective officers, employees, agents and advisers shall observe the highest standard of ethics during the Selection Process.

ii. Notwithstanding anything to the contrary contained in this tender, the Authority shall reject a Proposal without being liable in any manner whatsoever to the Bidder, if it determines that the Bidder has, directly or indirectly or through an agent, engaged in corrupt practice, fraudulent practice, coercive practice, undesirable practice or restrictive practice (collectively the — Prohibited Practices) in the Selection Process. In such an event, the Authority shall, without prejudice to its any other rights or remedies, forfeit and appropriate the Bid Security or Performance Security as mutually agreed genuine pre-estimated compensation and damages payable to the Authority for, inter alia, time, cost and effort of the Authority, in regard to the tender, including consideration and evaluation of such Bidders Proposal.

iii. Without prejudice to the rights of the Authority under Clause above and the rights and remedies which the Authority may have under the LoI or the Agreement, if a Bidder or Systems Implementation Agency, as the case may be, is found by the Authority to have directly or indirectly or through an agent, engaged or indulged in any corrupt practice, fraudulent practice, coercive practice, undesirable practice or restrictive practice during the Selection Process, or after the issue of the LoI or the execution of the Agreement, such Bidder shall not be eligible to participate in any tender or tender issued by the Authority during a period of < 2 (two) > years from the date such Bidder, as the case may be, is found by the Authority to have directly or through an agent, engaged or indulged in any corrupt practice, fraudulent practice, coercive practice, undesirable practice or restrictive practice, as the case may be.

iv. For the purposes of this Section, the following terms shall have the meaning hereinafter respectively assigned to them.

“Corrupt practice” means

a) the offering, giving, receiving, or soliciting, directly or indirectly, of anything of value to influence the action of any person connected with the Selection Process (for avoidance of doubt, offering of employment to or employing or engaging in any manner whatsoever, directly or indirectly, any official of the Authority who is or has been associated in any manner, directly or indirectly with the Selection Process or the LoI or has dealt with matters concerning the Agreement or arising therefrom, before or after the execution thereof, at any time prior to the expiry of one year from the date such official resigns or retires from or otherwise ceases to be in the service of the Authority, shall be deemed to constitute influencing the actions of a person connected with the Selection Process); or
b) save as provided herein, engaging in any manner whatsoever, whether during the Selection Process or after the issue of the LoI or after the execution of the Agreement, as the case may be, any person in respect of any matter relating to the Project or the LoI or the Agreement, who at any time has been or is a legal, financial or technical consultant/ adviser of the Authority in relation to any matter concerning the Project;

- “Fraudulent practice” means a misrepresentation or omission of facts or disclosure of incomplete facts, in order to influence the Selection Process;

- “Coercive practice” means impairing or harming or threatening to impair or harm, directly or indirectly, any persons or property to influence any person’s participation or action in the Selection Process.

“Undesirable practice” means

a) establishing contact with any person connected with or employed or engaged by Authority with the objective of canvassing,

b) lobbying or in any manner influencing or attempting to influence the Selection Process; or

c) having a Conflict of Interest; and

“Restrictive practice” means

Forming a cartel or arriving at any understanding or arrangement among Bidders with the objective of restricting or manipulating a full and fair competition in the Selection Process.

4.9.5 Conflict of Interest

The Bidder shall not have a conflict of interest. All Bidders found to have a conflict of interest shall be disqualified. A Bidder may be considered to be in a conflict of interest with one or more parties in the bidding process if including but not limited to:

a) they have controlling shareholders in common; or
b) they receive or have received any direct or indirect subsidy from any of them; or

c) they have the same legal representative for purposes of this bid; or

d) they have a relationship with each other, directly or through common third parties, that puts them in a position to have access to material information about or improperly influence the Bid of another Bidder, or influence the decisions of the Employer regarding this bidding process; or

e) A Bidder participates in more than one bid in this bidding process, either individually or as a partner in a joint venture/consortium. This will result in the disqualification of all Bids in which it is involved;
5 Scope of Work

5.1 Broad Scope of Work

I. Installation and Commission of Internet Leased line connectivity links at the locations mentioned in Annexure 2

ii. Provide a dedicated internet bandwidth (1:1 - download/upload) with the specification stipulated against each location mentioned in Annexure 2 and made available on 24 x 7 x 365 basis.

iii. Provide the facility to monitor and obtain standard reports on the ILL links, Bandwidth utilization (in Mbps, in frames/sec), Errors (Frames/sec), Discarded (frames/sec), Non unicast (frames/sec), Bandwidth availability, packet loss(in%), latency of links etc through any network monitoring tool.

iv. Should have unshared and high-quality symmetric bandwidth without any compression factor through Optical Fiber Cable.

v. Should provide facility to register complaint round the clock (24 x 7 basis) through a dedicated grievance redressal system.

vi. Should provide Maintenance support service on a 24 x 7 basis.

vii. Should ensure uptime of 99.9% during a quarter and latency shall be less than 100 ms.

viii. Should provide 32 public IP address in ipv4 (KSITIL devices are following ipv4 format).

ix. The internet leased line connectivity link shall be terminated on the Firewall/Router to be provided by bidder at the end location. The interface for termination shall be Gig Interface.

x. The successful Bidder has to provide a toll-free number for lodging complaints for link rectification and issue ticket numbers.

xi. All equipment along with all necessary devices should be supplied, installed and commissioned.

xii. The bidder has to provide all necessary hardware, accessories, software etc. required to make the solution work.

xiii. The connectivity cost including all hardware, software components, maintenance cost, statutory licenses etc. shall be on (consolidated) quarterly rental basis.

xiv. Maintenance and upkeep of all equipment provided by the bidder shall be the responsibility of the bidder only.

xv. Bidder shall take adequate insurance cover for the equipment provided at the site against theft, fire, damage etc., at its own cost.

xvi. The Bidder shall provide a proof of the site-wise uptime along with bandwidth utilization on a monthly basis in the form of report.

xvii. The other equipment which are not mentioned in this tender document and are required for making the internet leased line connectivity live on the network shall be provided by the bidder only and no additional cost shall be borne by the department in this regard.

xviii. During the tenure of the contract, the bidder shall bear all the operational costs associated with internet leased line connectivity which may arise due to various problems.

xix. Bidder shall ensure that all supplies (hardware, software etc) must not be end of Support / End of Service and spares/upgrades shall be available till the end of contract date from the date of commissioning.

xx. Hardware / Software must not be proprietary items.
5.2 Service Level Guarantee

i. The Service Provider shall provide the 5 Gbps (1:1 download/upload) Internet leased line connectivity always in the selected locations with reference to the Annexure 2.

ii. Provide Internet Router Port at ISP gateway for required bandwidth and minimum subnet of 32 public IP addresses including Reverse lookups configured at these IPS.

iii. Packet Losses: Less than 1% (Average over 1000 ping) at any given point of time to any part of country/ISP Internet gateway.

iv. Latency: Less than 100ms from the KSITIL to ISP’s tier 1 peering point. Latency will be randomly checked on daily basis. In case of non-adherence latency limit, the link will be considered as down with effect from time of detection till the time is resorted.

v. Network availability (Uptime): More than 99.9% per quarter.

vi. National Backbone should be available from the same ISP.

vii. Reports for performance, monitoring/usage to be submitted by the ISP on monthly basis or as per requirement of KSITIL.

viii. Downtime calculation: Downtime shall be calculated as (Total Time - Down Time) X 100/Total Time. Deduction in payment will be made for downtime in the quarterly bills raised by service provider.

ix. The response time for attending the fault will be 30 minutes from the time the same is reported to service provider. Service Provider(s) will rectify the faults immediately without any delay failing which; the provider will arrange temporary replacements.

x. The Services shall be provided 24X7 days in a week.

6 Project Deliverable and Timelines

The Supply, Installation, Testing and Commissioning of Internet Leased Line Connectivity and its related works in all locations should be completed within 45 days from the issue of letter of intent. Any delay by the Tenderer in providing the services shall render the Tenderer liable to any or all of the sanctions viz. invocation of Bank Guarantee / forfeiture of security deposit, imposition of liquidated damage, Blacklisting etc. If the tenderer fails to deliver any or all of the goods and services or complete the installation / commissioning within the period specified in the purchase/work order, KSITIL shall without prejudice to its other remedies deduct penalty as per penalty clause.

7 Resources to be Deployed

i. The bidder shall carry out all necessary activities during execution of the work and all along thereafter as may be necessary for proper fulfilling of the obligations under the contract.

ii. Adequate training, required to carry out the activities mentioned in the scope of work above, shall be provided by Bidder to all deployed resources.

iii. Boarding, lodging, transportation and all other expenses of the deployed resources are to be borne by bidder.

iv. The Authority shall be at liberty to object to and require the bidder to remove from the works any person who in his opinion misconducts himself or is incompetent or negligent in the performance of his duties or whose employment is otherwise considered by the Authority to be undesirable. Such person shall not be employed again at works site without the written permission of the Authority and the persons so removed shall be replaced with in a week’s time by competent substitutes.

v. The Authority has agreement with the bidder only, it is the responsibility of the bidder to ensure all due
diligence is carried out for background verification of resources deployed. And in any case, the Authority will not be responsible for the violation of due diligence or offence committed by the bidder or any of its resources.

8 Payment Terms

The payment will be made against the invoices raised by Service Provider on a quarterly basis. Service Provider need to submit monthly connectivity performance reports along with invoices. If the invoices are submitted without the connectivity performance report of the respective location, KSITIL will not process the invoice and will not be liable for any inconvenience arising out of it. KSITIL will take best effort to release the payment within 30 days after the receipt of invoices.

9 Termination of Contract

1. The Contract in whole or part can be terminated before the issue of work order at the option of the KSITIL, if the KSITIL for any reason whatsoever does not require the whole or part of the service thereof as specified in the tender to be provided and in the said event the KSITIL shall give notice of the fact with reason to the Tenderer / Bidder, who shall have no claim to any payment or compensation whatsoever on account of any profit or advantage, which would have derived from the service of the items in full, but which he did not derive in consequences the whole supply of the items not having been carried out, neither shall he have any claim on compensation / damage for the loss suffered by service provider(s) by reason of termination of contract by the KSITIL and of any alterations having been made by the KSITIL in the original specification or the designs and instruction which shall involve any curtailment of the services contemplated.

2. The KSITIL without prejudice to any other remedy, reserves the right to terminate the Tender / Contract in whole or in part and also to blacklist a Tenderer / Bidder for a suitable period in case they fails to honor their bid / contract without sufficient grounds or found guilty for breach of condition of the tender / contract, negligence, carelessness, inefficiency, fraud, mischief and misappropriation or any other type of misconduct by such Tenderer / Bidder or by its staff.
Bid Forms

Form 1

Details of Applicants Operations

A. General Information about the Applicant

<table>
<thead>
<tr>
<th>SL No</th>
<th>Information sought</th>
<th>Details to be furnished</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Contact Details of the Applicant</td>
<td></td>
</tr>
<tr>
<td>1.1</td>
<td>Name of Organization</td>
<td></td>
</tr>
<tr>
<td>1.2</td>
<td>Address</td>
<td></td>
</tr>
<tr>
<td>1.3</td>
<td>Telephone</td>
<td></td>
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<td>1.4</td>
<td>Email</td>
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</tr>
<tr>
<td>1.5</td>
<td>Website</td>
<td></td>
</tr>
<tr>
<td>1.6</td>
<td>Name of key functionary and designation</td>
<td></td>
</tr>
<tr>
<td>1.7</td>
<td>Email of key functionary</td>
<td></td>
</tr>
<tr>
<td>1.8</td>
<td>Mobile No of key functionary</td>
<td></td>
</tr>
<tr>
<td>2</td>
<td>Business Information</td>
<td></td>
</tr>
<tr>
<td>2.1</td>
<td>Registration Number</td>
<td></td>
</tr>
<tr>
<td>2.2</td>
<td>Registration Status of the Organization</td>
<td></td>
</tr>
<tr>
<td></td>
<td>(Public/Private Ltd Company/)</td>
<td></td>
</tr>
</tbody>
</table>
### Request for Proposal for Internet Leased Connectivity at KFON NOC, Info Park, Kakkanad, Kochi

<p>| | | |</p>
<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>2.3</strong></td>
<td>Year of Establishment</td>
<td></td>
</tr>
<tr>
<td><strong>2.4</strong></td>
<td>Details of Registration (attach the photocopy of the Incorporation Certificate/ registration/Agreement) along with memorandum of association, byelaw etc.</td>
<td>Attached / Not Attached</td>
</tr>
<tr>
<td><strong>2.5</strong></td>
<td>Details of board of Directors/Governing Body</td>
<td>Attached / Not Attached</td>
</tr>
<tr>
<td><strong>2.6</strong></td>
<td>Self-Declaration for Non-Blacklisting by Sate/UT/Central Govt./PSU</td>
<td>Attached / Not Attached</td>
</tr>
<tr>
<td><strong>2.7</strong></td>
<td>PAN No:</td>
<td></td>
</tr>
<tr>
<td><strong>2.8</strong></td>
<td>GST Registration No.</td>
<td></td>
</tr>
</tbody>
</table>
Form 2

Undertaking

We have carefully read the entire set of Tender Documents (Tender no:………………………………………) of KSITIL for the Supply, Installation, Testing and Commissioning of Internet Leased Line Connectivity at KFON NOC and DR Sites and accept all the terms and conditions therein are submitting herewith. We also undertake that there is no conflict of interest as specified in Clause 4.9.5 of Tender document.

We as Service Provider confirm our acceptance for the Terms and conditions in the RFP with Managing Director, KSITIL

We agree to bind by this offer if we are the selected bidder.

For and on behalf of:

Signature :
Name :
Designation with seal :
(Authorized Representative and Signatory of the bidding entity)
Request for Proposal for Internet Leased connectivity at KFON NOC, Info Park, Kakkanad, Kochi

Form 3

Financial Proposal Submission Form

Location: 
Date: 

To:

Dear Sir,

I/We, the undersigned, offer to provide Supply, Installation, Testing and Commissioning of Internet in accordance with your tender document [Dated: ....................................] and our Technical Proposal.

My/Our attached Financial Proposal is for Rupees ...................................................... per location for 5 Gbps (1:1) leased line connectivity as in the below format {Insert amount(s) in words and figures},

My/Our Financial Proposal shall be binding upon us subject to the modifications resulting from Contract negotiations, up to expiration of the validity period of the Proposal, i.e., before the date indicated in the Tender.

This bid should be “firm and irrevocable offer “and should be valid for......... days from date of opening of the bid.

I/We understand you are not bound to accept any Proposal you receive.

Yours sincerely,

Authorized Signature {In full and initials}: _______
Name and Title of Signatory: _____
In the capacity of:
Address:

Office seal
Annexure 1

Self-Declaration - Non-Blacklisting

(On non-judicial stamp paper of Rs.200/- and duly attested by Notary Public)

To

The Managing Director,
Kerala State IT infrastructure Limited

Sir,

In response to the RFP reference no. .... dated .... for selection of ......

I hereby declare that presently our company is having an unblemished record and is not declared ineligible for corrupt and fraudulent practices either indefinitely or for a particular period of time by any state/Central Government/PSU/Autonomous body.

I further declare that our company ................. is not blacklisted and not declared ineligible for reasons other than Corrupt and Fraudulent practices by any State/Central Government/PSU/Autonomous Body on the date of submission of RFP.

If this declaration is found to be incorrect then without prejudice to any other action that may be taken, my security may be forfeited in full and the tender if any to the extent accepted may be cancelled.

Thanking You

Name of the Bidder

Authorized Signatory

Seal of the Organization
### Annexure 2

**List of locations to which Internet Leased Line Connectivity need to be provided**

<table>
<thead>
<tr>
<th>Sl No</th>
<th>Locations</th>
<th>District</th>
<th>Rate Required Connectivity Bandwidth</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>KFON, NOC, Thapasya Building Infopark Kakkanad</td>
<td>Kochi</td>
<td>5 Gbps (1:1)</td>
</tr>
</tbody>
</table>
Annexure 3

Installation and Commission Certificate - Template

{Location, Date}

To: Customer Name & Address

Details of the Service Provided

<table>
<thead>
<tr>
<th>Sl No</th>
<th>Description of Service Provided</th>
<th>Bandwidth</th>
<th>Date of successful Commission</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
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<td></td>
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<td></td>
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<td></td>
<td></td>
</tr>
</tbody>
</table>

I/We, the undersigned, agrees that the above given Service is successfully commissioned and tested working in good condition

Authorized Signatory of client

Seal of the Organization
Annexure 4

Service Support details

{Location, Date}

To: Managing Director

Kerala State IT infrastructure Limited

Dear Sir,

I/We, the undersigned, offers to provide the following services support in connection with the Internet Leased Line Connectivity in Kerala State IT infrastructure Limited all office space across Kerala State during the contract period for KSITIL.

1.
2.
3.
4.
5.

Name of the Bidder

Authorized Signatory

Seal of the Organization
Annexure 5
After Commissioning service details

I hereby  Mrs/Ms. First name ........................................ Surname: .........................

Address: ................................................................................................................................

Post code: ....................... City: .......................... Telephone: .........................

E-mail: ..............................

Notify you of my after-commissioning service details for the Services listed below:

Tender-ID: ................................. date:..............

Services to Kerala State IT infrastructure Limited

1.
2.
3.
4.

I am aware that

i. The Service Provider shall provide the 5 Gbps (1:1 download/upload) Internet leased line connectivity always in the selected locations.

ii. Provide Internet Router Port at ISP gateway for required bandwidth and minimum subnet of 32 public IP addresses including Reverse lookups configured at these IPS.

iii. Packet Losses: Less than 1% (Average over 1000 ping) at any given point of time to any part of country/ISP Internet gateway.

iv. Latency / Jitter: Less than 100ms latency and less than 5% jitter from the KFON NOC to ISP’s tier 1 peering point. Latency will be randomly checked on daily basis. In case of non-adherence latency limit, the link will be considered as down with effect from time of detection till the time is resorted.

v. Network availability (Uptime): More than 99.9% per quarter.

vi. National Backbone should be available on the same ISP.

vii. Reports for performance, monitoring/usage to be submitted by the ISP on monthly basis or as per requirement of KSITIL.

viii. Downtime calculation: Downtime shall be calculated as (Total Time -Down Time) X 100/Total Time. Deduction in payment will be made for downtime in the quarterly bills raised by service provider.

ix. The response time for attending the fault will be one hour from the time the same is reported to service provider. Service Provider(s) will rectify the faults immediately without any delay failing which; the provider will arrange temporary replacements.

x. The Services shall be provided 24X 7 days in a week
Request for Proposal for Internet Leased connectivity at KFON NOC, Info Park, Kakkanad, Kochi

Signed in: .............................  on: ...........................................

CUSTOMER SIGNATURE: ..........................
Annexure 6
Technical Compliance Sheet

<table>
<thead>
<tr>
<th>Sl No</th>
<th>Requirements</th>
<th>Compliance (Yes/No)</th>
<th>Remarks</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Installation and commissioning of internet leased line connectivity links to KFON NOC</td>
<td></td>
<td></td>
</tr>
<tr>
<td>2</td>
<td>The internet leased line connectivity link shall be terminated on the Firewall/Router to be provided by bidder at the end location. The interface for termination shall be optical interface. KFON side MX 480 Juniper Router will be there for connectivity (10G port).</td>
<td></td>
<td></td>
</tr>
<tr>
<td>3</td>
<td>A dedicated Internet bandwidth of 5 Gbps (1:1 download/upload) at KFON NOC is required to be made available on 24 x 7 x 365 basis with reference to the Annexure 2.</td>
<td></td>
<td></td>
</tr>
<tr>
<td>4</td>
<td>Service Provider has to provide the facility to monitor and obtain standard reports on the ILL Links, Bandwidth Utilization (in Mbps, in frames/sec), Errors (frames/sec), Discarded (frames/sec), Non uncast (frames/sec), Bandwidth availability, Packet loss (in %) latency of links etc through any network monitoring tool/web browser provided by service provider.</td>
<td></td>
<td></td>
</tr>
<tr>
<td>5</td>
<td>The ISP should have (1:1) unshared &amp; High-quality symmetric bandwidth without any compression factor through Optical Fiber Cable (Test report to be attached).</td>
<td></td>
<td></td>
</tr>
<tr>
<td>6</td>
<td>The ISP shall provide 32 Public IP address in IPv4. (KFON Network Devices are in compliance with the IPv4).</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
7 All the equipments supplied by the bidder should be capable of handling higher bandwidth in case of Upgradation if required in future. Hence ISP should have adequate bandwidth at the back end to provide the desired bandwidth.

8 The bidders should have Direct/toll free number to register complaints round the clock (24 x 7), Maintenance support service (24 hours a day and 7 days a week).

9 The ILL (Internet Leased Line) links should be available in full duplex mode which must be demonstrated to KSITIL Officials.

10 SP should have a valid Class A License or unified Access service provider license from Department of Telecommunication and GST Registration number.

11 SP should have fully resilient and self-healing network architecture, on fibre medium.

12 The uptime, B/w Guarantee should be at least 99.9% during a quarter and latency shall be less than 100 ms and jitter less than 5%.

13 SP should provide necessary support any integration with our existing network infrastructure, including compatibility with protocols, equipment’s and management systems.

14 The ISP should provide a separate fiber connection for his connectivity to ensure redundancy. Additionally, they should configure traffic switching capabilities to seamlessly switch between the primary and secondary connections as needed.

15 The vendor shall provide a separate dedicated fiber connection for the proposed 5 Gbps connectivity to the NOC. The bidder should ensure that the new 5 Gbps connectivity and the existing KFON ILL connectivity to NOC do not share the same last mile route.
Annexure 7
Compliance Check list for Bidders

(The documents listed below should be enclosed with page numbers)

<table>
<thead>
<tr>
<th>Sl No</th>
<th>Documents</th>
<th>Page Number</th>
<th>From</th>
<th>To</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td><strong>Document to be enclosed with technical cover</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>1</td>
<td>Form 1- General Information about the applicant</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>2</td>
<td>Form 2- Undertaking</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>3</td>
<td>Constitution/ charter documents/ certificate of incorporation/ Registration under which Service Provider has been established / incorporated</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>4</td>
<td>Details/Profile of Board of Directors</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>5</td>
<td>Self-Declaration Non-Black listing to be submitted on Non Judicial stamp paper with the signature of authorized signatory of service provider attested by Notary Public</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>6</td>
<td>Certificate of the Chartered Accountant stating Annual turnover for 2021 - 22 &amp; 2022-23</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>7</td>
<td>Copy of GST registration, Copy of PAN.</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>8</td>
<td>Document showing work order and completion certificate /Payment order of the client for ISP work during any of the last two years (2021-22 and 2022-23) issued by authorized officer of the client.</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>9</td>
<td>Document showing the execution details of the at least two contracts (it should include details like supply order with no and date, Quantity, client contact details, delivery and installation details) in Kerala.</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>10</td>
<td>Service Support details as per Annexure -4</td>
<td></td>
<td></td>
<td></td>
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<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>11</td>
<td>Technical Compliance Statement as per Annexure -6</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>12</td>
<td>BANK GUARANTEE as per Annexure – 8</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**Document to be enclosed with financial cover**

<p>| | |</p>
<table>
<thead>
<tr>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>BOQ</td>
</tr>
<tr>
<td>2</td>
<td>Financial Proposal Submission form- Form 3</td>
</tr>
</tbody>
</table>
Annexure 8

MODEL BANK GUARANTEE FORMAT FOR FURNISHING PERFORMANCE SECURITY DEPOSIT

GUARANTEE BOND PRESCRIBED BY THE KERALA STATE IT INFRASTRUCTURE LIMITED

(To be used by Nationalized and Scheduled Commercial Banks)

1. In consideration of the Kerala State IT infrastructure Limited (hereinafter called the “KSITIL”) having agree to exempt (H.E. name and address) [Hereinafter called “the said Contractor(s)”] from the demand, under the terms and conditions of an agreement dated…………………………………………………………… made between Kerala State IT infrastructure Limited and ……………………………………………………………………………………………………………………………………………………………………….. for ……………………………… (hereinafter called “the said Agreement”) of security deposit for the due fulfillment by the said contractor(s) of the terms and conditions contained in the said Agreement, on production of a bank guarantee for ………………… [Rupees………………(in words) ………………………….only]. We ………………………………….. Bank Limited (hereinafter referred to as “the Bank” do hereby undertake to pay to the KSITIL an amount not exceeding `…………………………… (Rupees in words)…………………. against any loss or damage caused to or suffered or would be caused to or suffered by the KSITIL by reason of any breach by the said contractor(s) of any of the terms or conditions contained in the said Agreement.

2. We ………………………………. Bank Limited do hereby undertake to pay the amounts due and payable under this guarantee without any demur, merely on a demand from the KSITIL stating that the amount claimed is due by way of loss or damage caused to or would be caused to or suffered by the KSITIL by reason of any breach by the said contractor(s) of any of the terms or conditions contained in the said Agreement or by reason of the contractor’s failure to perform the said Agreement. Any such demand made on the Bank shall be conclusive as regards the amount due and payable by the Bank under this guarantee. However, our liability under this guarantee shall be restricted to an amount not exceeding…………………………... (Rupees in words)…………………….

3. We ………………….. Bank Limited further agree that the guarantee herein contained shall remain in full force and effect during the period that would be taken for the performance of the said agreement and that it shall continue to be enforceable till all the dues of the KSITIL under or by virtue of the said Agreement have been fully paid and its claims satisfied or discharged of till ………………….(Office/Department) certified that the terms and conditions of the said Agreement have been fully and properly carried out by the said contractor(s) and accordingly discharges the guarantee. Unless a demand or claim under this guarantee is made on us within one year from the period fixed or extended (if the agreement/supply order specifically provide for such extension of time) for the due performance of the contract by the contractor we shall be discharged from all liability under this guarantee thereafter.

4. We, [Your Bank Name], further acknowledge and agree with KSITIL that KSITIL shall have full liberty, without our consent and without affecting our obligations under this Agreement, to modify any of the terms and conditions of the said Agreement or to extend the time of performance by the contractor(s) as deemed necessary. KSITIL also reserves the right to postpone any powers exercisable against the contractor(s) and to exercise or waive any terms and conditions related to the said Agreement. We understand that our liability shall not be relieved by any such variation or extension granted to the contractor(s) or by any forbearance, act,
omission, or indulgence on the part of KSITIL towards the contractor(s), as per the applicable laws relating to sureties.

5. To give effect to this guarantee it shall be competent for the KSITIL to act as though the Bank, were the principal debtor.

6. It is hereby expressly agreed and declared that this guarantee and the powers and provisions herein contained are in addition to and not by way of limitation of or substitution for any former or other guarantees or guarantee heretofore given by the Bank to the KSITIL and now existing un-cancelled and that this guarantee is not intended to and shall not revoke or limit such other guarantee or guarantees.

7. We……………………………………Bank Limited lastly undertake not to revoke this guarantee during its currency except with the previous consent of KSITIL in writing

Dated………………………………………………. day of ....................................................... One thousand…………………………………………..................for ………………………… Bank Limited